

THE PINNEY INSURANCE GUARANTEE

Providing All the Tools for your Success™

WE GUARANTEE we will order your exams and labs within 24 hours of receiving your application! You focus on selling and **WE WILL DO EVERYTHING ELSE.**

WE GUARANTEE we will order all Attending Physician Statements upon receiving notice that one is required from the company. We will also follow up every 5 business days until the APS is received. You sell, **WE HANDLE THE DETAILS.**

WE GUARANTEE that, **with your permission,** we will call your clients “as your assistant” to get missing or additional information to save you time and effort. You sell, and we’ll follow up with your clients to **MAKE SURE YOUR CASES GET PROCESSED QUICKLY.**

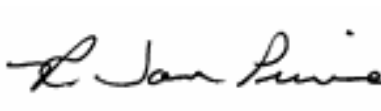
WE GUARANTEE that when you call 800-823-4852 between 8 a.m. and 5 p.m., Pacific Time, Monday through Friday, you will talk to a live person. NO INITIAL VOICE MAIL to frustrate you, but the convenience of leaving a detailed voice mail message to a specific case manager or brokerage director if you want to. You sell, **WE ASSIST ANY WAY YOU DESIRE.**

WE GUARANTEE we will provide you online status reports on all your pending cases. Log on any time 24 hours a day, 7 days a week, and see what is happening with any or all of your cases with two easy clicks.

WE GUARANTEE that every time something changes on one of your cases (or when nothing happens for 5 business days) we will provide you an update immediately via email, fax or regular mail – tell us how you want to be updated and **WE WILL DELIVER.**

WE GUARANTEE we will use all of our tools, contacts and agency knowledge to obtain the best possible rating on your cases. **WE WILL BE YOUR ADVOCATE** in disputing ratings with the carrier.


WE GUARANTEE we will always provide prompt, friendly, efficient and courteous service and **HELP YOU SUCCEED ANY WAY WE CAN.**


R. JAN PINNEY, CLU, ChFC
PRESIDENT


REBECCA RODRIGUEZ
BROKERAGE DIRECTOR


RYAN J. PINNEY
BROKERAGE DIRECTOR


PHIL HOLLENBACH
BROKERAGE DIRECTOR


BOB LINDBOE, CLU, ChFC
ADVANCED MARKETING

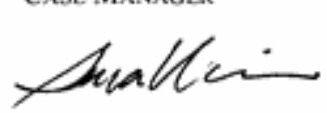

JANA LARKIN
CASE MANAGER/TEAM LEADER

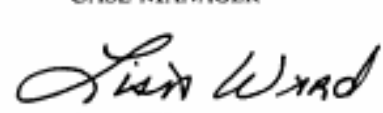

ANGELA DEMILLE
CASE MANAGER


SHELBY RICHARDSON
CASE MANAGER


AMBER TRAMMELL
CASE MANAGER


MICHELLE BUCK
CONTRACTING/LICENSING


SARA WEIR
ADMINISTRATIVE ASSISTANT


LISA WARD
RECEPTIONIST