

**Broker Name:** \_\_\_\_\_ **Broker Phone:** \_\_\_\_\_

**Broker Address:** \_\_\_\_\_

**Client:** \_\_\_\_\_ **Date of Birth:** \_\_\_\_\_ **Smoker?** Y N  
preferred or standard

**Height:** \_\_\_\_\_ **Weight:** \_\_\_\_\_ **State:** \_\_\_\_\_

**Married?** Y N **Both Applying?** Y N

**Spouse:** \_\_\_\_\_ **Date of Birth:** \_\_\_\_\_ **Smoker?** Y N  
preferred or standard

**1. Monthly Benefit:** \_\_\_\_\_

**2. Elimination Period (Days):** 30 60 90 180 365 730  
0 Day Home Care EP Calendar Day EP

**3. Benefit Duration (Yrs):** 3 4 5 6 7 10 Shared Lifetime

**4. Inflation Protection:** Compound Step-Rated Simple None Future Purchase

**Carrier Preferences:** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Specific Medical Conditions and Medication Prescribed:**

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_