



PRODUCT CHANGES AND TRANSITIONS

Carrier	Product	App Signed	App Received	Issued by	Paid/Placed	Notes
American General	Select-a-Term	3/17/2014				New rates
	US Life Products	12/31/2013	12/31/2013	2/12/2014	2/28/2014	
	Secure Lifetime SUL	9/23/2013				Premium cap removed
	Elite Global Plus II	3/25/2013	5/10/2013			New product
Aviva	Survivorship Builder NLG Rider	3/1/2013	3/8/2013		4/30/2013	UW reqs must be received by 3/29/2013
AXA	Athena SUL IV	6/17/2013				New product. Replaces Athena SUL III
Genworth	Foundation Builder IUL	12/16/2013				New Product
	Colony Term 10,15,20	9/3/2013	10/4/2013			Rate reduction
	Asset Builder Index UL	5/28/2013				New Product
ING	IUL Protector /Protector UL	7/22/2013	8/16/2013	12/31/2013		New product replaces Protector UL where IUL Protector is approved
	IUL-GDB	9/23/2013				Re-introduction of product
John Hancock	Accumulation IUL 2011	2/28/2013	2/28/2013			UW final offer made, reqs received, and 1035 started by 4/18/2014
Legal and General	OPTerm	10/7/2013	11/15/2013	11/15/2013		Rate reduction
Lincoln Benefit	ALL PRODUCTS	7/18/2013	7/24/2013		11/30/2013	Discontinuing all new business sales
Lincoln Financial	VULone (2014)	2/10/2014	4/11/2014			New Product
	MoneyGuard II	2/10/2014				New Product
	SVULone	8/12/2013				New rates
	LifeGuarantee UL/SUL 2013	5/13/2013				New rates
	LifeElements Term 2013		4/12/2013			New rates. NY: apps received 4/26/2013

Product information as of 3/31/2014. Product availability subject to state approval.

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MetLife	Promise WL and 120	9/2/2013	9/27/2013			New rates for apps signed after 9/2
	Promise WL Select	4/29/2013				New WL products w/3 premium durations: 10yrs, 20yrs, to age 65
	GLT30 (NY ONLY)		4/26/2013		6/14/2013	Discontinued
	GAUL/LASUL		4/26/2013		6/14/2013	CCR discontinued
Mutual of Omaha	Children's WL	1/1/2014				New rates
	GUL	11/1/2013	11/15/2013			New rates
	Term Life Answers	10/1/2013				New rates
	GUL Plus	5/31/2013	6/15/2013			New rates
	WL Express (WLE)	5/31/2013	6/14/2013			Discontinued
	GUL	3/31/2013	4/15/2013			New rates
Nationwide	YourLife NLG SUL II	11/11/2013	11/8/2013	11/11/2013	12/31/2013	New rates
	YourLife GLT	11/11/2013	11/25/2013			Replace Term II product
	Your Life Protection VUL	9/9/2013				COI reduced yrs 21-40; increase target prems
	YourLife Accumulation VUL			5/6/2013		Reduced persistency credit, reduced per thousand charge, and reduced option 2 targets
Principal	New term product	1/21/2014				New product
	IUL Flex	11/18/2013				New product
	SUL Protector II		7/26/2013		9/25/2013	New rates
	UL Protector IV		5/17/2013		7/22/2013	New rates
Protective	Indexed Choice UL	1/20/2014				New product
	Custom Choice	9/3/2013				New rates
	Custom/Advantage Choice	7/29/2013	7/29/2013			New rates. Ticket apps must be signed and

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				received in home office by 8/12/2013.
Prudential	Founders Plus	1/6/2014		New product
	PruLife ROP Term	10/7/2013	11/3/2013	New rates
	Custom Premier II VUL	10/7/2013	11/3/2013	Multiple changes
	PruLife Index Advantage UL	10/7/2013	11/3/2013	Multiple changes
	PruLife UL Protector	10/7/2013	11/3/2013	New rates
	PruLife SUL Protector	5/28/2013	5/28/2013	New rates
SBLI	Term Products	1/20/2014	2/2/2014	New rates
	WL Product Portfolio	9/5/2013	10/31/2013	New Products
Transamerica	Trendsetter 20	3/28/2014		New rates

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